

# Jacquelyn K. Wieland



Jacquelyn K. Wieland has worked with a broad range of clients in the pharmaceutical, technology, financial, and non-profit sectors. With her vast experience in consulting and facilitation, Jacquelyn leverages on Metaplan's method to reach shared understanding and shared commitment with corporate leadership teams and non-profit boards of directors. Leaders, challenged with complex issues requiring cross-functional alignment and consensus, need to hear all voices in order to shift organizational structures. Jacquelyn is delighted to blend and integrate this methodology and facilitation process into her portfolio of solutions for clients in need of shared understanding and appreciation of perceptual differences in strategic alignment and problem solving.

Jacquelyn's areas of expertise are in organizational, team, and individual performance. The majority of her consulting, facilitation, and coaching work are in the areas of strategic planning, sales performance, leadership development, communication, and team

alignment. Jacquelyn is often engaged as a speaker/facilitator at non-profit Board of Director Retreats, planning sessions, leadership and sales meetings.

Her corporate background includes working as a customer relations manager for American Honda Motors, an account manager and corporate sales trainer for Digital Equipment (now HP), Director of HR Development for BPP Financial consultancy in London, England, and consulting with clients in the Pharmaceutical, Financial, Technology, Insurance, Petro-chemical, and Non-profit industries over the past 15 years.

Jacquelyn has an MS from Oklahoma State University and a BS from Texas State University; she is a Senior Birkman certified consultant and has been certified in numerous sales training programs.

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